

May 4, 2021

Price (May 4, 2021)
52 Week Range
(May 5, 2020 – May 4, 2021)
Shares O/S as at April 19, 2021
Market Cap as at April 19, 2021
50-day Avg. Volume
Insider Ownership
Year-End
Symbol

\$3.05 \$1.78 to \$4.32

39,747,750 \$143,489,378 26,298 40%+

November 30th TSX-V: CMI OTCQB: CYSNF

THE COMPANY

C-COM is a leading global provider of commercial mobile COTP (Comm-on-the pause) auto pointing satellite antenna systems. The Company's iNetVu® brand of terminals allow the user, with just the push of a button, to connect to a satellite



in virtually any location where terrestrial networks are limited or unavailable. The terminals are fully motorized, automatic, and deliver Broadband Internet connection (including video, voice and data via satellite) without the need for a qualified SATCOM engineer to point the antenna to the proper satellite.



C-COM went public in the year 2000 and has since sold over 8,500 antennas globally. Key markets are Oil & Gas, Government, Military, Emergency Services (Police, Fire & Ambulance), Telecom, Telemedicine, Broadcasting,

Mobile Banking, Mobile Education, and many other commercial enterprises which require mobility in areas where terrestrial coverage is unavailable or of poor quality. C-COM works with more than 500 dealers and system integrators in 106 countries.

Financial Data	LTM		Yearly	
\$ millions (unless otherwise stated)	Q1-21	Nov-20	Nov-19	Nov-18
Sales	4.72	6.46	13.98	13.53
EBITDA	2.18	-0.01	3.93	3.25
Net Income	1.47	-0.09	2.84	2.3
Free Cash Flow	2.38	-0.01	0.22	2.57
Cash & Equivalents	17.18	14.86	15.18	16.11
Total Debt	nil	nil	nil	nil
Shareholders' Equity	23.68	22.35	22.31	20.4
Total Assets	24.99	23.46	23.25	22.06
RoE (%)	6.37%	-0.42%	13.31%	11.53%
RoA (%)	5.87%	-0.40%	12.23%	10.42%
EPS (basic) (dollars)	0.04	0	0.08	0.06
EPS (FD) (dollars)	0.03	0	0.07	0.06
Cash/share (dollars)	0.43	0.38	0.4	0.43
W. Avg. # of Shares o/s basic	39.57	38.33	37.56	36.99
W. Avg. # of Shares o/s diluted	41.90	40.62	38.95	37.32

The iNetVu® antenna line consists of vehicle mounted units (Driveaways), Case Transportable (Flyaways), Manpacks, or Fixed Motorized (FMA) systems, all of which auto-deploy with

just the push of a button on the iNetVu® 7000 series controller. A new fully motorized auto pointing Manpack antenna system which can be carried by one person (like a backpack) and can be



deployed in a few minutes without any tools, is now in full production.

The Company is developing in conjunction with the University of Waterloo a very promising revolutionary antenna technology. C-COM has successfully lab tested this patented,



electronically steerable, phased array, Ka-band COTM (Comm-on-the-Move) antenna. Satellite testing of this unique antenna product has already started and expected to be completed in 2021. The commercialization of this

technology should result in antennas which are extremely thin, modular, conforming, with no moving parts, and capable of electronically tracking multiple GEO, MEO and LEO satellites simultaneously.

PERFORMANCE

REVENUE & PROFIT GROWTH (2010 - Q1 2021)





BUSINESS HIGHLIGHTS

GLOBAL PRESENCE

C-COM provides equipment and support services for mobile and fixed satellite communication platforms. Customers include commercial entities, TELCO's, the military, NGO's, disaster management agencies, fire departments, banks, government departments and many others.

1. Mobile Communication Solutions-iNetVu®

iNetVu® is a C-COM-developed proprietary mobile selfpointing antenna system and is C-COM's flagship product. This Comm-on-the-Pause (COTP) product is designed to automatically find any satellite and deliver broadband connectivity into vehicles or stationary structures within 2 minutes with just the press of a button. It operates from a car battery using 12/24V battery power and provides almost instantaneous communication over satellite in remote areas where terrestrial infrastructure is weak or non-existent. Applications include Military, Satellite News Gathering (SNG), cellular backhaul, oil and gas exploration, emergency response, telemedicine, e-government, and many others. C-COM's global reseller network has deployed nearly 8,500 antenna systems in more than 106 countries around the world. Geographically, North America is C-COM's largest market, followed by Asia and Europe.

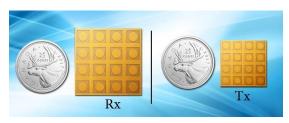
2. Manpack Antennas

C-COM has developed a **lightweight carbon fiber fully automatic antenna system** which can be carried by one person (as a backpack) and assembled without any tools in a few minutes. Once assembled, the antenna will find the satellite with the press of a button and deliver high speed broadband connectivity in Ku/Ka or X-band. This product is being used by First Responders, the Military, Disaster Management, Telco's and many others who require a rapidly deployable, easy to set-up and easy to transport satellite antenna.



3. "Leading Edge" - Phased Array Antenna

In conjunction with the University of Waterloo, the Company is in advanced stages of a truly revolutionary product development – potentially the thinnest, lightest, and most cost-effective mass producible Ka-band phased array satellite antenna on the market. This new product will be extremely attractive to the automotive, marine, and aeronautical markets.



The Company has received Government funding for the project and owns all the intellectual properties relating to the design and development of this technology. The Company has already received two patents relating to the design of this new antenna system and more patents are being contemplated. This project should provide C-COM with new revolutionary patentable Ka-band as well as higher frequency and (5G) antenna technology. The antenna is going to be able to track multiple satellites in GEO/LEO and MEO orbits and could also be deployed on spacecraft and other airborne vehicles like HAPS and drones.



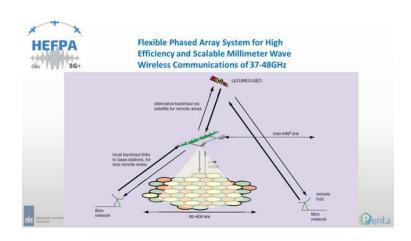


4. Next Gen- HEFPA 5G+/6G Cellular and Satellite

Formed under the Intergovernmental Canadian/European EUREKA/PENTA program, the strategic objective of HEFPA is to develop an integrated and efficient flexible and scalable millimeter wave (mmW) radio frequency (RF) front-end phased array antenna components and technologies. These components would be deployed for the next generation upper band 5G+/6G cellular and higher frequency V-band satellite communication networks

Partners

C-COM Satellite Systems Inc
Carleton University
Skyworks Solutions Canada Inc.
University of Waterloo
Eindhoven University of Technology
NXP Semiconductors Netherlands BV
Semiconductor Ideas to the Market (ItoM) BV



Countries Involved Canada Netherlands

IS POISED FOR GROWTH

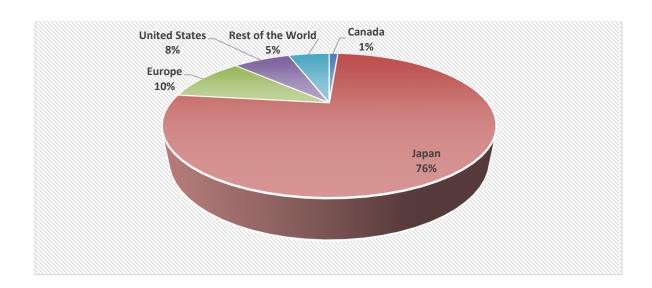
With the announced order for \$3.4 million worth of Manpack sales for the first quarter of 2021, the Company expects a rebound in growth in most sectors and geographies - such as oil and gas, disaster management and others in the US, Russia, Asia, Australia and the Middle East.

C-COM is also on track to ramp-up R&D for its phased array antenna. The final phases of testing will soon commence in preparation for production of this new Phased Array

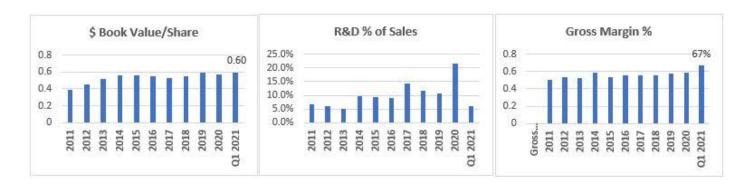
Antenna system. Sales of this new antenna system are expected to generate incremental revenues for the company in 2022.

Over the next year, the Company's financial performance will also benefit from an increase in sales of its core products and additional orders for the innovative Manpack system.

REVENUE BY GEOGRAPHY: Q1 2021







A WORLDWIDE PRESENCE



MANAGEMENT TEAM

Leslie Klein, Ph.D., P.Eng.	Bilal Awada, B.A.Sc., M.A.Sc. CTO	Art Slaughter, CPA, CFA
Founder, Chairman, President & CEO, has a Ph.D. from California Western University and a B.A.Sc. in Electrical Engineering from the University of Waterloo. Prior to starting C-COM, Mr. Klein founded several other successful entrepreneurial ventures.	As a co-founder of C-COM, Bilal Awada has a Bachelor and Master's degrees in electrical engineering from the University of Ottawa and has been involved in the development of all of the products manufactured by the company.	CFO: Art is a CPA-CA and a CFA charter holder. He is also a graduate of the University of Ottawa. Art has a diverse business background: general management, banking, CFO roles and consulting across several industries.

C-COM Satellite Systems Inc.

2574 Sheffield Road, Ottawa, Ontario K1B 3V7

Tel: +1 613-745-4110 | Fax: +1 613-745-7144 | lklein@c-comsat.com | www.c-comsat.com | <a href="https://www.c-

This document release contains forward-looking statements. These statements relate to future events or future performance and reflect management's current expectations and assumptions. Forward-looking statements in this document include statements about C-COM's expectations regarding the capabilities, target markets and commercialization of new products, as well as expectations regarding benefits to its financial performance. A number of factors could cause actual events, performance or results to differ materially from the events, performance and results discussed in the forward-looking statements. Any of those events could have an effect on future performance and C-COM's ability to achieve the results mentioned above. Please refer to C-COM's latest management's discussion and analysis available at www.SEDAR.com for a more detailed description of the risk factors associated with its business. These forward-looking statements are made as of the date hereof and C-COM Satellite Systems Inc. does not assume any obligation to update or revise them to reflect new events or circumstance.

