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C-COM - Pioneer in Mobile VSAT

- C-COM is an Ottawa-based technology company focused on research, development and design of fully motorized, autodeploy, mobile satellite antenna products (iNetVu®).
- Established in 1997, C-COM is one of the largest Comm-On-The-Pause (COTP) mobile VSAT manufacturers in the world.
- Company is developing highly disruptive antenna technology (electronically steerable phased array).

Employees: 33

Exchange: TSXV: CMI and OTCQB: CYSNF

Stock closing price: \$1.31 (Canadian)

Dividend yield: 3.8%

Market cap: \$55,000,000 (Canadian)

Note: As of August, 31, 2023.









C-COM by the Numbers



















10,000+: iNetVu® commercial mobile VSAT systems sold

106: Number of countries in which you will find iNetVu®

600+ Active dealer partners worldwide

40: Models available of the iNetVu® auto-acquire, motorized antenna

10: Modem manufacturers PLUG & PLAY Integrated with iNetVu® (35 different modem models)

8: Sizes of antenna available (74cm, 75cm, 80cm, 98cm, 1.0m, 1.2m, 1.5m, 1.8m and 2.4m)

4: Formats of antenna (Driveaway, Flyaway, Manpack, Fixed Motorized)

4: Bands of antenna available (Ka, Ku, C & X band)

\$23,566,505: Working Capital (as of August, 2023 – Estimate)

\$23,045,753: Shareholder Dividends Paid (as of August, 2023)

46: Consecutive Quarterly Dividends

\$0: Debt

Note: As of August, 2023. All figures in \$CAD





Commercial Markets Using Mobile SATCOM

- Government
- Military
- Emergency Response
- Disaster Recovery
- Blue Light Vehicles
- Oil & Gas
- Telecom Companies
- Banks
- Broadcasters
- Hospitals
- Schools
- Mining
- Events

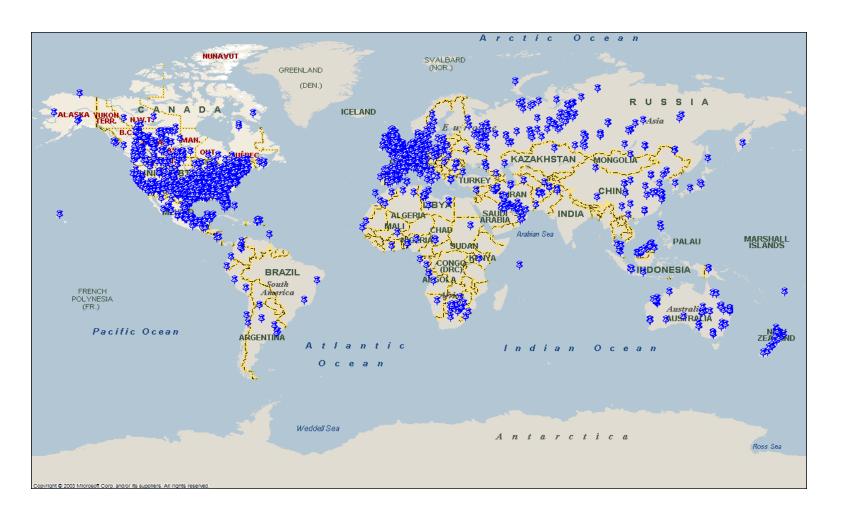


Where terrestrial infrastructure is LIMITED DISRUPTED NON-EXISTENT Broadband Internet via Satellite is the ONLY option





Worldwide Deployment







iNetVu® Platforms (75cm – 240cm)



























Ka-74/G

Ka-75V

Ka-75VP/KASAT 980+/982

Ka-98G/V/H/HJUP

1200+

1202

Ka-1202V

Ka-1202G

1501

1801



















FLY-74/G

FLY-75V

FLY-981

FLY-98G/V/H

ACFLY-1200

FLY-1202

FLY-1202G/V

FLY-1801

The iNetVu Controller Series

MP-60/80/100



FMA'S (Fixed Motorized Antenna)











- Simple stand-alone one touch operation to find satellite and stow antenna
- Typical satellite acquisition time in less than 2 minutes
- Ideal for applications that require a quick, simple setup and reliable connection
- Supports DVB-S1 and DVB-S2/ACM frequencies (modem independent)
- Optimal, high-precision antenna pointing, supports inclined orbit satellites
- Remote access and operation via Network, Web and other Interfaces
- Built-in motion and movement protection for safety
- Integrated with 20+ modems (Hughes, Gilat, Viasat, iDirect, Comtech, iPStar, etc.)
- 7 methods of finding satellite



FMA-121

FMA-121Ka

FMA-180+/181

FMA-241

74cm Auto-Acquire Ka-band DriveAway (Eutelsat, Hughes & Gilat)



















 H-JUP- Hughes Jupiter modems. The Ka-74HJup is suitable to operate with HNS Jupiter Networks

iNetVu®7715 Controller





98cm Auto-Acquire Ka-band DriveAway (Hughes, ViaSat, Avanti & Gilat)

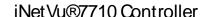




iNetVu® Ka-98X

(G/V/H/H-JUP)



























- G Avanti Approved; Thor7 Type Approved; also compliant with Gilat (SkyEdge) Ka services
- V Exede by ViaSat / KA-SAT satellites using ViaSat Broadband Modems. Auto beam select is available on the KA-SAT Tooway service.
- H Hughes Ka-band modems. The Ka-98H is suitable to operate over the Yahsat Yahclick network, and will be adapted as more networks become available.
- H-JUP- Hughes Jupiter modems. The Ka-98HJup is suitable to operate with HNS Jupiter (NA)⁽¹⁾, YAHSAT (MENA)⁽¹⁾ and Avanti⁽¹⁾
- Pod option available



⁽¹⁾ Supported Radios: Spaceway or Jupiter. Please specify which radio being used when ordering. http://www.avantiplc.com/avanti-approved-compatibility

New Generation 1.2 m Auto-Acquire Ku-band DriveAway





iNetVu® 1202



Ka-band or Ku-band

- Field Upgradable to Ka-Band
- Low Stow, high-precision antenna pointing, near zero backlash
- Excellent Cross-pol performance
- Based on Eutelsat approved Skyware 1.2m Antenna, Type 125
- Works on all Ku Supported Services
- Characterized with Eutelsat* and Intelsat Compliant
- Patented sleek aerodynamic form (Patent # D696649 & D696650)
- Optimal high-precision antenna pointing
- Wind deflector pod (optional)
- 2-piece thermoset-molded reflector (optional)



1.2 m Auto-Acquire FlyAway

iNetVu® FLY-1202







- 1.2m FlyAway Antenna
 Designed for Ku and X Band
- Low cost, high precision antenna pointing, near zero backlash
- Setup less than 15 minutes
- Tool less, Captive H/W fasteners
- Fits in 4 Transportable Cases, under 35kg ea.
- Based on Eutelsat approved1.2m Skyware antenna





iNetVu® ManPack









Manpack systems can be easily configured to provide quick access to satellite communications for any application that requires remote connectivity in a rugged environment.

Ideally suited for applications that require a quick, simple set-up; in vertical markets such as emergency response, disaster management, public safety, broadcast, media and more.







Simple to Assemble and Easy to Use

Manpack



- Complete satellite acquisition in seconds
- Super quiet operation, no noise
- IP 66 Rating of whole system
- Assembly in 4-5 minutes without tools
- High precision reflector petal can be interchanged among one system and over multiple systems
- Multiple bands support: Ku, Ka, X
- Supports manual operation with handwheels and indicators





iNetVu® ManPack - MIL



















Manpack Deployment for Film Production in British Columbia







Manpack Deployment in Japan following Typhoon 19



















Oil & Gas



FracTech - Texas, USA - 1200



ITC Global - Australia - FLY-1201



Diverselt - Perth, Australia - 1200



TC Communication - Australia 1200





Libya - Hermes - 1200



Sinopec - China - 1200



BSC - Beijing - 1200







Satellite News Gathering

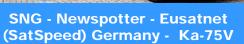














CCTV in China - Sichuan Earthquake - 1200



Africa - Ka-98H

SNG - ARY News - Pakistan - 1200



Elections in Angola - Grintek - 1200







Emergency Response



Excelerate - UK - 1200



Landslide Disaster JSC Japan - 980



Police Command Vehicle Altegrosky - Russia - 1200



FireTruck - Xian - China - 1200



Fire Department - Japan - 1201



ER - Primetech - UK - Ka-75V



Disaster Recovery - Softbank - 980



Indonesia - 1200







TeleHealth



Telemedicine and Mobile Diagnostic Center Altegrosky - Russia - 1200



Mobile Heath - Remote Comm LLC Midland, TX - 1200



Mobile Surgical Satellite Service New Zealand - 1800



Loma Linda University - USA - 1200



Mobile COVID Vaccination Clinic -Hughes - US - 1200



Mobile Health Care Services Siberia - 1200



Breast Screening - NZ - 980



Transnet Phelophepa Health Train Grintek - South Africa - 1200









Military



Polish Military - TTCom - 1800





Military - Russia - 1200 & 980



Russian Police Vehicle - 1200



Military - Russia - 1200



Military - 1200 transported on a Russian IL-76 Cargo Plane



Russian Military - Fly-1201



Military Forward Operations Base -USA FLY-1201 - Carolina Satellite



Vietnam Military Vehicle -980











Telecom - TFL - Fiji - 1200



Telecom - TFL - Fiji - 1200



Telecom - Numix -Broadband on Wheels - Malaysia- 1200



Telecom Malaysia Mobile Store Numix - 980



AT&T - UK - 1800



Telecom - China - 980



Telecom Malaysia - Numix - 1200



Telecom Malaysia - Numix -980







Mobile Office



Gov. pension programme Vox Telecom - South Africa - Ka-98H



Peru - FLY-981



Telespazio - Demo - Germany- 981



Government - Mobile ID Vehicles Argentina - Telespazio - 1200



Mobile Sight Services - UK Primetech - 750



Mobile Office - Eskom South Africa - 980



Mobile Tax Office - Grintek South Africa - 980 - SARS



Youth Services - UK - Primetech - Ka-75V





Mobile Banking



NTI Soluciones - Spain - 1200



South Africa Grintek - 980



UK - Primetech - Ka-75V



Numix - Malaysia 981



Transportable ATM Container New Zealand - Bay City - 980



Coris Bank International - 980



Germany - 1200







SATCOM Business Innovating Aggressively

The Satellite business is a \$46B market. Flat Panel Satellite Antennas represent a \$17B opportunity over the next decade.

Many big players, with very ambitious projects, are now getting involved:



OneWeb (UK+Bharti-India) 648 Satellites



Musk (SpaceX) 4408 microsats



Bezos (Amazon-Kuiper) 3,236 satellite constellation



Telesat Lightspeed 188



Boeing 132



Gates funding Kymeta



Entering the GOLDEN AGE OF the SATELLITE BUSINESS?

O3B, SpaceX, Amazon, Inmarsat, Telesat, Viasat, Intelsat, Hughes, Kepler, Boeing and others have large-scale goals.

All of these grand schemes require antenna design expertise.

All require reliable & high precision ground station antennas.

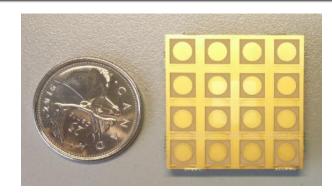
Can they be cost effective?

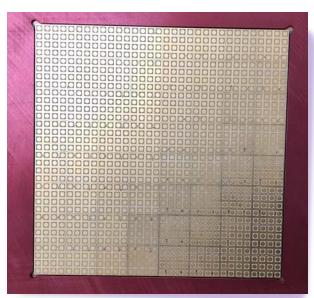




Low Cost Phased Array Antenna System for Ka-band Mobile SOTM

- C-COM Satellite Systems, in partnership with the University of Waterloo, is creating its first Phased Array Antenna (PAA).
- C-COM tested its Ka-band Phased Array modules using the company's patented phase shifter technology in 2020.
- The proof-of-concept prototype has been successfully concluded by satellite tests in 2021.
- The concept is based on modules that are small, but contain everything — the antenna, plus the electronic circuit, parts of the control circuitry, and local memory.





16x64 RX 4x4 Modules (1024 Elements)







Advantages of Proposed Technology

INTELLIGENT CHIP BASED TECHNOLOGY

- System can have full control over each module
- Can perform electronic beam steering
- Can optimize the beam
- Can electronically scan 360 degrees
- Scalable
 - Gain can be increased by adding multiple modules
 - Allows for small building blocks which can be used

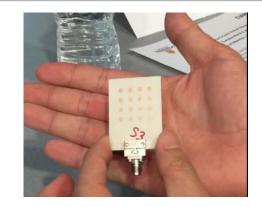
to make any size of antenna;

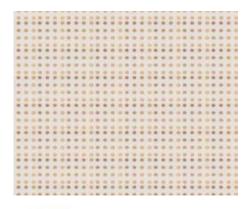
- Conformal
 - Bends to fit various shaped surfaces





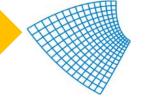
- One antenna consists of several thousands chips, a few hundred antennas could reach a volume of millions of chips.
- It will be easy to reach "economies of scale", leading to significant cost savings.
- Applicable to many vertical markets







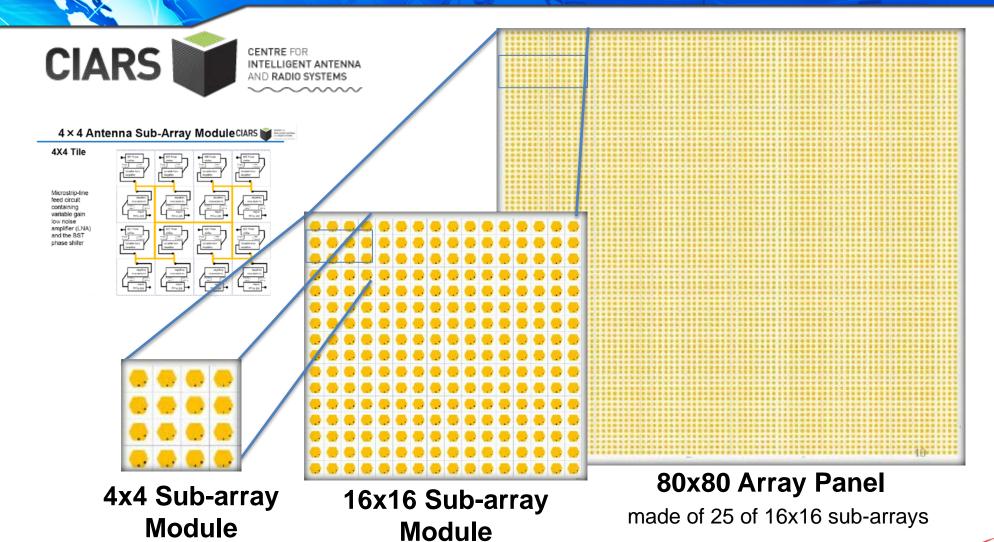
Can conform to various shapes







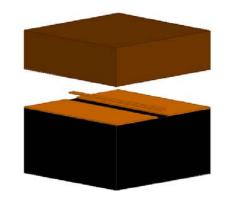
Scalable Architecture: 4x4 to 16x16 to 80x80 Antenna Sub-Arrays

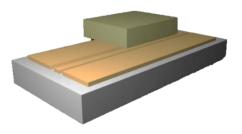




Novel Dielectric-Based Patented Phase Shifter

- Operating Principle:
- Based on coplanar waveguide (CPW) combined with a dielectric slab (BLT ceramic) and High Resistivity Silicon (HRS);
- Phase shift is tuned by reconfiguring the phase shifter components via physical actuation;
- Distances can be changed using piezoelectric transducers or micro-electromechanical systems (MEMS) actuators









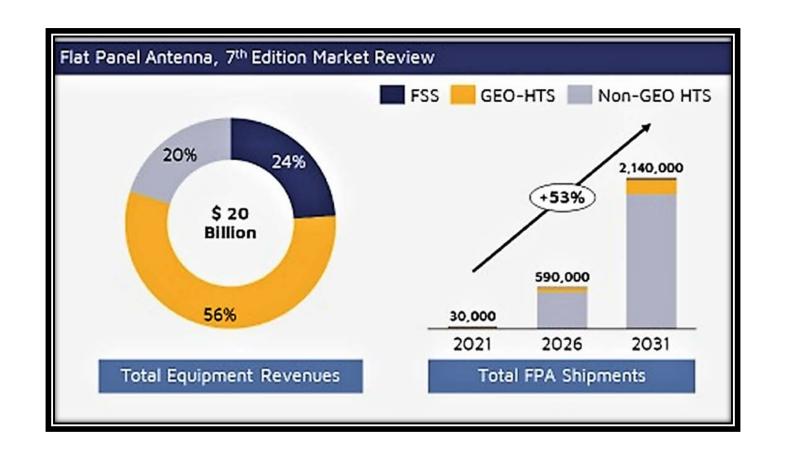
Flat Panel Antenna vs Parabolic Under Test







NSR's Flat Panel Satellite Antenna Analysis

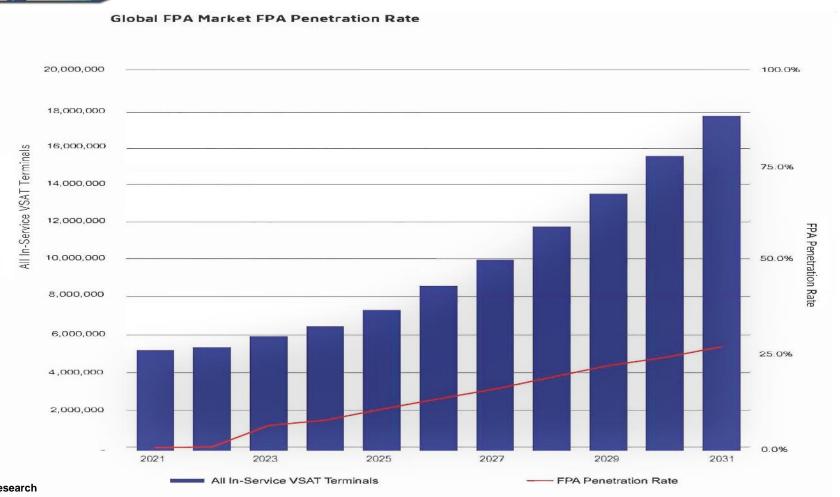


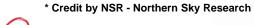
^{*} Credit by NSR - Northern Sky Research





NSR's Flat Panel Satellite Antenna Analysis









Source: NSR

ESA Antenna

Supports GEO, LEO, MEO Constellations

Ka-band Frequency: Transmit: 27.5-30.0 GHz Receive: 17.7-20.2GHz Electronic Beam Steering and

Tracking

Elevation Angles: 20-90 deg; (70deg from Boresight) with scan loss up to 5dB

Azimuth Angles: 360 deg Continuous

Polarization: Software switchable,

Linear (H/V) or CP (RH/LH)







Cars with ESA Antennas







High-Speed Trains with Phased Array Antennas







Simulation of Aircraft with Phased Array Antennas,







Phased Array System for High Efficiency Millimeter Wave Wireless Communications of 37-48GHz



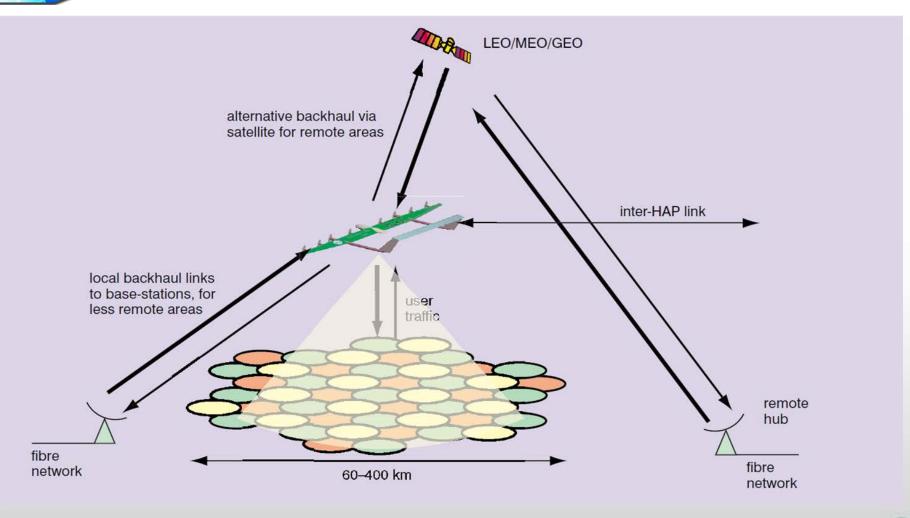
PARTNERS

C-COM Satellite Systems Inc. **Skyworks Solutions** Canada Inc. University of Waterloo **Eindhoven University** of Technology **NXP Semiconductors** Semiconductor Ideas to the Market

COUNTRIES IVOLVED

Canada Canada Canada **Netherlands**







Phased Array System for High Efficiency Millimeter Wave Wireless Communications of 37-48GHz



- 5G services currently being rolled out in Europe and elsewhere are based on updated 4G systems.
- A host of Low-Earth Orbit Satellite constellations are now in deployment that will leverage ubiquitous coverage between the north and south poles.
- The biggest gains will come from the introduction of new mmWave technologies, which use radio waves of much higher frequencies and shorter wavelengths.
- These technologies are the key to improved network capacity, faster downloads (anywhere from 10 to 100 times) and reductions of up to 10-fold in 'latency' (i.e. the time to respond to an instruction or a command).
- Softbank HAPS Mobile Mission Concept: https://www.hapsmobile.com/en/media/





