



### **C-COM DISCLAIMER**

#### Legal Notice:

Certain written and oral statements included in this presentation may constitute "forward-looking information" reflecting the current expectations of C-COM Satellite Systems Inc. ("C-COM"). For example, statements about market opportunities, C-COM's ability to capitalize on such opportunities, new products, features and functionality, potential growth rates, extrapolated revenues and other statements about any future expectation or event, are all forward-looking information. This information reflects C-COM's current beliefs with respect to future events and is based on information currently available to management. Forward-looking information involves significant known and unknown risks, uncertainties and assumptions. Many factors could cause actual results, performance or events to be materially different from those implied or expressed by forwardlooking information in this presentation. Should one or more of these risks or uncertainties materialize, or should assumptions underlying the forward-looking information prove incorrect, actual results, performance or events could vary materially from those expressed by forward-looking information in this presentation. Although forward-looking information contained in this presentation is based upon what C-COM believes to be reasonable assumptions, C-COM cannot provide assurances that actual results, performance or events will be consistent with the forward-looking information in this presentation and cautions that undue reliance should not be placed on the forward-looking information. This presentation was originally given on May 4<sup>th</sup>, 2022. The forward-looking information is given as of the date on which this presentation was first given and may be out of date or proven inaccurate by the time this presentation is viewed. C-COM does not assume any obligation to update or revise this presentation to reflect new events or circumstances, except as required by law. Viewers should view the totality of C-COM's public disclosure available at www.SEDAR.com including C-COM's most recent MD&A located at www.SEDAR.com which describes risk factors associated with C-COM's business and an investment in C-COM. Those risk factors are incorporated into this presentation by reference.

Nothing in this presentation is intended to be an offer to sell or a solicitation for offers to buy securities of C-COM in any jurisdiction. C-COM was not undertaking or contemplating a sale of securities or accepting offers to acquire securities from C-COM as of the date on which this presentation was first given.







#### C-COM – Pioneer in Mobile VSAT

- C-COM is an Ottawa-based technology company focused on research, development and design of fully motorized, autodeploy, mobile satellite antenna products (iNetVu<sup>®</sup>).
- Established in 1997, C-COM is one of the largest Comm-On-The-Pause (COTP) mobile VSAT manufacturers in the world.
- Company is developing highly disruptive antenna technology (electronically steerable phased array).

Employees: Exchange: Stock closing price: Dividend yield: Market cap:

Note: As of November 30, 2022,

33 **TSXV: CMI** and **OTCQB: CYSNF** \$1.63 (Canadian) 3.1% \$68,111,832 (Canadian)



#### C-COM by the Numbers

- **10,000+:** iNetVu<sup>®</sup> commercial mobile VSAT systems sold
  - 106: Number of countries in which you will find iNetVu®
  - Active dealer partners worldwide 600+
    - **40**: Models available of the iNetVu<sup>®</sup> auto-acquire, motorized antenna
    - 10: Modem manufacturers PLUG & PLAY Integrated with iNetVu<sup>®</sup> (35 different modem models)
      - 8: Sizes of antenna available (75cm, 80cm, 98cm, 1.0m, 1.2m, 1.5m, 1.8m and 2.4m)
      - 4: Formats of antenna (Driveaway, Flyaway, Manpack, Fixed Motorized)
    - 4: Bands of antenna available (Ka, Ku, C & X band)
- **\$25,366,505:** Working Capital (as of November 30, 2022)
- **\$21,545,753:** Shareholder Dividends Paid (as of November 30, 2022)
  - 43: Consecutive Quarterly Dividends
  - **\$0:** Debt



Note: As of November 30, 2022. All figures in \$CAD



#### **Commercial Markets Using Mobile SATCOM**

- Government
- Military
- Emergency Response
- Disaster Recovery
- Blue Light Vehicles
- Oil & Gas
- Telecom Companies
- Banks
- Broadcasters
- Hospitals
- Schools
- Mining
- Events

COM

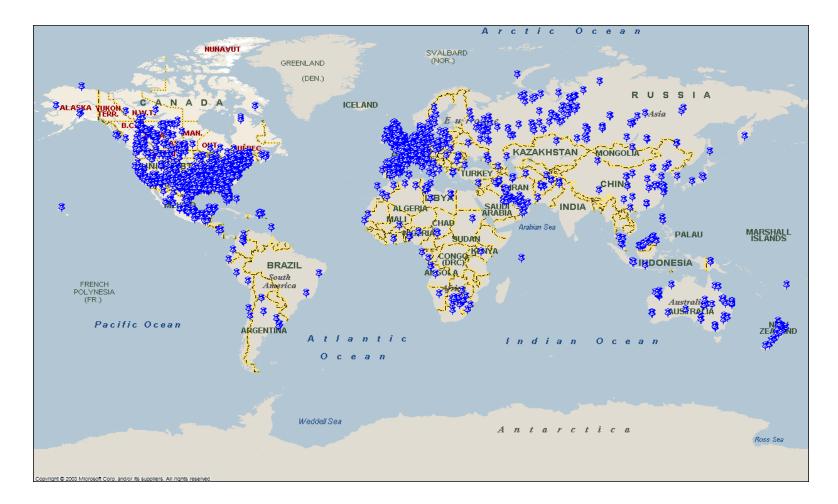


Where terrestrial infrastructure is LIMITED DISRUPTED NON-EXISTENT Broadband Internet via Satellite is the ONLY option





#### Worldwide Deployment









## 74cm Auto-Acquire Ka-band DriveAway (Eutelsat, Hughes & Gilat)

iNetVu<sup>®</sup> Ka-74X



 G – Eutelsat/Konnect Approved; also compliant with Gilat (SkyEdge) Ka services

 H-JUP- Hughes Jupiter modems. The Ka-74HJup is suitable to operate with HNS Jupiter Networks

iNetVu®7715Controller





NEV

## 98cm Auto-Acquire Ka-band DriveAway (Hughes, ViaSat, Avanti & Gilat)



- G Avanti Approved; Thor7 Type Approved; also compliant with Gilat (SkyEdge) Ka services
- V Exede by ViaSat / KA-SAT satellites using ViaSat Broadband Modems. Auto beam select is available on the KA-SAT Tooway service.
- H Hughes Ka-band modems. The Ka-98H is suitable to operate over the Yahsat Yahclick network, and will be adapted as more networks become available.
- H-JUP- Hughes Jupiter modems. The Ka-98HJup is suitable to operate with HNS Jupiter (NA)<sup>(1)</sup>, YAHSAT (MENA)<sup>(1)</sup> and Avanti<sup>(1)</sup>
- Pod option available

<sup>(1)</sup>Supported RadiosSpacewayor Jupiter. Please specify which radio being used when ordering. http://www.avantiplc.com/avanti-approved-compatibility



### New Generation 1.2 m Auto-Acquire Ku-band DriveAway

#### iNetVu<sup>®</sup> 1202



#### • Field Upgradable to Ka-Band

 Low Stow, high-precision antenna pointing, near zero backlash

Ka-band or Ku-band

- Excellent Cross-pol performance
- Based on Eutelsat approved Skyware 1.2m Antenna, Type 125
- Works on all Ku Supported Services
- Characterized with Eutelsat\* and Intelsat Compliant
- Patented sleek aerodynamic form (Patent # D696649 & D696650)
- Optimal high-precision antenna pointing
- Wind deflector pod (optional)
- 2-piece thermoset-molded reflector (optional)



www.c-comsat.com

NEV

#### 1.2 m Auto-Acquire FlyAway

#### iNetVu<sup>®</sup> FLY-1202



- 1.2m FlyAway Antenna Designed for Ku and X Band
- Low cost, high precision antenna pointing, near zero backlash
- Setup less than 15 minutes
- Tool less, Captive H/W fasteners
- Fits in 4 Transportable Cases, under 35kg ea.
- Based on Eutelsat approved
  1.2m Skyware antenna







#### iNetVu<sup>®</sup> ManPack

Manpack systems can be easily configured to provide quick access to satellite communications for any application that requires remote connectivity in a rugged environment.

Ideally suited for applications that require a quick, simple set-up; in vertical markets such as emergency response, disaster management, public safety, broadcast, media and more.







#### Simple to Assemble and Easy to Use

#### Manpack



- Complete satellite acquisition in seconds
- Super quiet operation, no noise
- IP 66 Rating of whole system
- Assembly in 4-5 minutes without tools
- High precision reflector petal can be interchanged among one system and over multiple systems
- Multiple bands support: Ku, Ka, X
- Supports manual operation with handwheels and indicators







#### iNetVu<sup>®</sup> ManPack - MIL









NEW GEN

Ka

Kυ

### Manpack Deployment in Japan following Typhoon 19



















FracTech - Texas, USA - 1200



ITC Global - Australia - FLY-1201



Diverselt - Perth, Australia - 1200



TC Communication - Australia 1200



Oil & Gas - Halliburton - 980



Libya - Hermes - 1200



Sinopec - China - 1200



BSC - Beijing - 1200







#### Satellite News Gathering



WebTVLive OTT by C2D.eu - RTC Belgium Broadcaster - Ka-75V



DDish TV - Mongolia - 1201



Spar Woman's Day Race – Grintek – Africa - Ka-98H



SNG - ViaSat - USA - Ka-75V



SNG - Newspotter - Eusatnet (SatSpeed) Germany - Ka-75V



CCTV in China - Sichuan Earthquake - 1200



SNG - ARY News - Pakistan - 1200



Elections in Angola - Grintek - 1200







#### Emergency Response



Excelerate - UK - 1200



Landslide Disaster JSC Japan - 980



Police Command Vehicle Altegrosky – Russia - 1200



FireTruck - Xian - China - 1200



Fire Department - Japan - 1201



ER - Primetech - UK - Ka-75V



**Disaster Recovery - Softbank - 980** 



Indones<u>ia - 1200</u>







# TeleHealth



Telemedicine and Mobile Diagnostic Center Altegrosky - Russia - 1200



Mobile Heath - Remote Comm LLC Midland, TX - 1200



Mobile Surgical Satellite Service New Zealand - 1800



Loma Linda University - USA - 1200



Mobile COVID Vaccination Clinic -Hughes - US - 1200



Mobile Health Care Services Siberia - 1200



**Breast Screening - NZ - 980** 



Transnet Phelophepa Health Train Grintek - South Africa - 1200











Polish Military - TTCom - 1800



Military - Russia - 1200 & 980



**Russian Police Vehicle - 1200** 



Military - Russia - 1200



Military - 1200 transported on a Russian IL-76 Cargo Plane



Russian Military - Fly-1201



Military Forward Operations Base -USA FLY-1201 - Carolina Satellite



Vietnam Military Vehicle -980

**∕iNetVu**°

by C-COM









Telecom – TFL – Fiji – 1200



Telecom - TFL - Fiji - 1200



Telecom - Numix -Broadband on Wheels - Malaysia- 1200



Telecom Malaysia Mobile Store Numix - 980



AT&T - UK - 1800



Telecom - China - 980



Telecom Malaysia - Numix - 1200



**Telecom Malaysia - Numix -980** 











Gov. pension programme Vox Telecom – South Africa – Ka-98H



Peru – FLY-981



Telespazio - Demo - Germany- 981



Government - Mobile ID Vehicles Argentina - Telespazio - 1200



Mobile Sight Services - UK Primetech - 750



Mobile Office - Eskom South Africa - 980



Mobile Tax Office - Grintek South Africa - 980 - SARS



Youth Services - UK – Primetech -Ka-75V







#### Mobile Banking



NTI Soluciones – Spain - 1200



South Africa Grintek - 980



UK - Primetech - Ka-75V



Numix - Malaysia 981



Transportable ATM Container New Zealand - Bay City - 980

C-COM



**Coris Bank International - 980** 



Germany - 1200







The Satellite business is a \$46B market. Flat Panel Satellite Antennas represent a \$17B opportunity over the next decade.

Many big players, with very ambitious projects, are now getting involved:





OneWeb (UK+Bharti-India) 648 Satellites



Musk (SpaceX) 4408 microsats



Bezos (Amazon-Kuiper) 3,236 satellite constellation

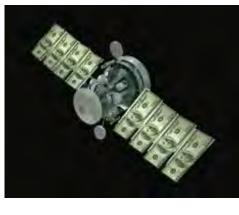




**Telesat Lightspeed** 188

Boeing 132

Gates funding **Kymeta** 



## **Entering the GOLDEN AGE OF** the SATELLITE BUSINESS?

O3B, SpaceX, Amazon, Inmarsat, Telesat, Viasat, Intelsat, Hughes, Kepler, Boeing and others have large-scale goals. All of these grand schemes require antenna design expertise. All require reliable & high precision ground station antennas. Can they be cost effective?



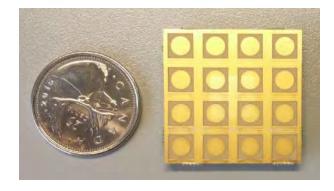


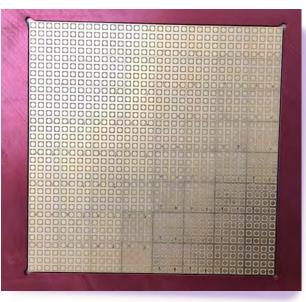


CIARS

## Low Cost Phased Array Antenna System for Ka-band Mobile SOTM

- C-COM Satellite Systems, in partnership with the University of Waterloo, is creating its first Phased Array Antenna (PAA).
- C-COM tested its Ka-band Phased Array modules using the company's patented phase shifter technology in 2020.
- The proof-of-concept prototype has been successfully concluded by satellite tests in 2021.
- The concept is based on modules that are small, but contain everything the antenna, plus the electronic circuit, parts of the control circuitry, and local memory.





16x64 RX 4x4 Modules (1024 Elements)





### Advantages of Proposed Technology

#### **INTELLIGENT CHIP BASED TECHNOLOGY**

- System can have full control over each module
- Can perform electronic beam steering
- Can optimize the beam
- Can electronically scan 360 degrees
- Scalable
  - Gain can be increased by adding multiple modules
  - Allows for small building blocks which can be used
  - to make any size of antenna;
- Conformal
  - Bends to fit various shaped surfaces

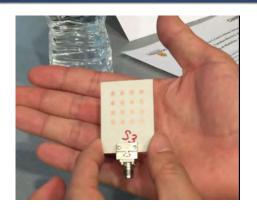


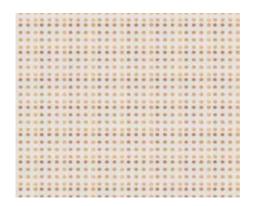
#### Dramatic cost reduction

- One antenna consists of several thousands chips, a few hundred antennas could reach a volume of millions of chips.
- It will be easy to reach "economies of scale", leading to significant cost savings.

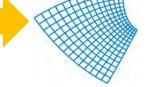
Can conform to various shapes

 Applicable to many vertical markets



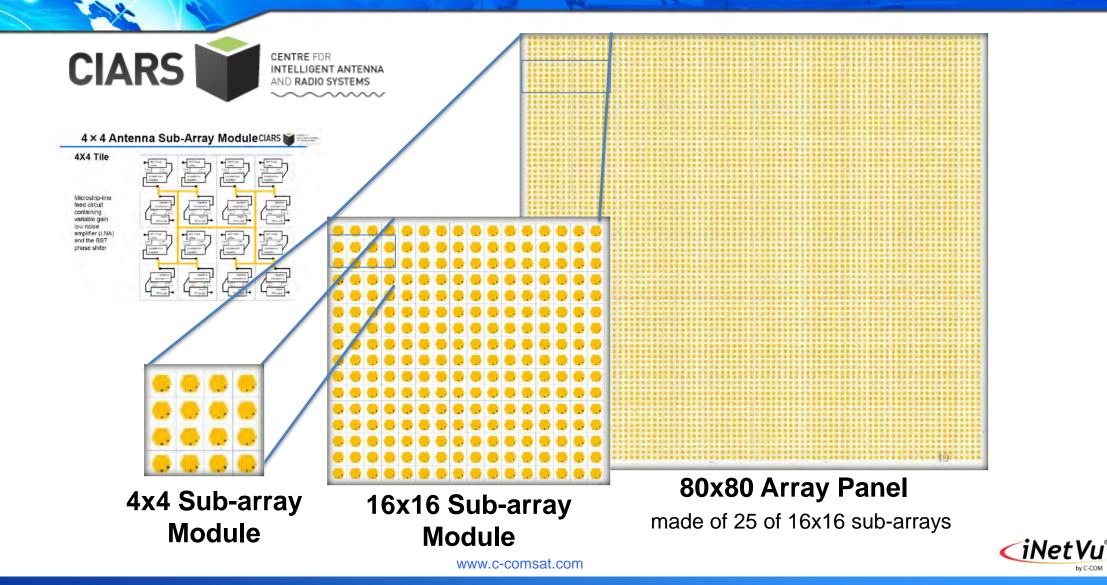








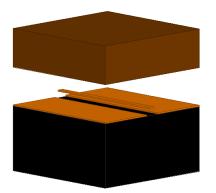
### Scalable Architecture: 4x4 to 16x16 to 80x80 Antenna Sub-Arrays

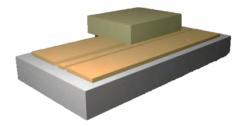


#### **Novel Dielectric-Based Patented**

#### **Phase Shifter**

- Operating Principle:
- Based on coplanar waveguide (CPW) combined with a dielectric slab (BLT ceramic) and High Resistivity Silicon (HRS);
- Phase shift is tuned by reconfiguring the phase shifter components via physical actuation;
- Distances can be changed using piezoelectric transducers or micro-electromechanical systems (MEMS) actuators









#### Flat Panel Antenna vs Parabolic Under Test







#### NSR's Flat Panel Satellite Antenna Analysis



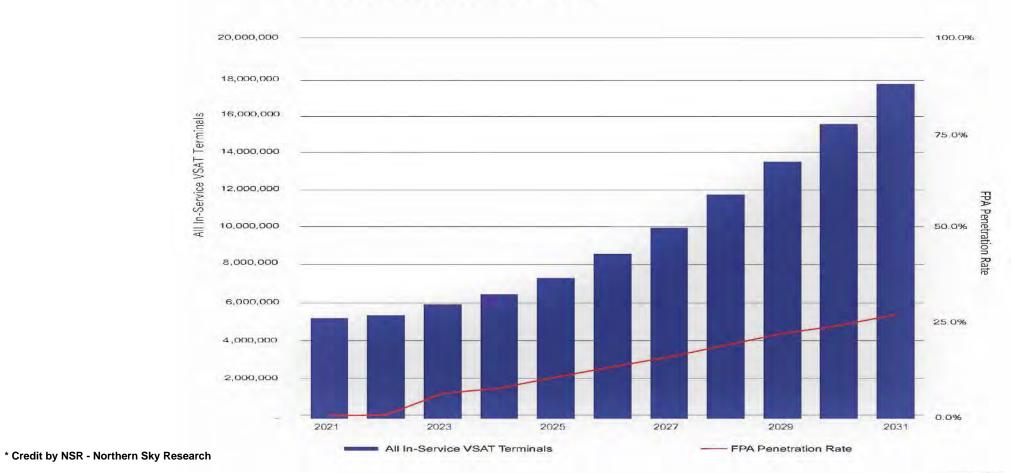
\* Credit by NSR - Northern Sky Research





#### NSR's Flat Panel Satellite Antenna Analysis

#### **Global FPA Market FPA Penetration Rate**









#### **ESA** Antenna

Supports GEO, LEO, MEO Constellations Ka-band Frequency: Transmit: 27.5-30.0 GHz Receive: 17.7-20.2GHz Electronic Beam Steering and Tracking Elevation Angles: 20-90 deg; (70deg from Boresight) with scan loss up to 5dB Azimuth Angles: 360 deg Continuous Polarization: Software switchable,

Linear (H/V) or CP (RH/LH)









### Cars with ESA Antennas







### High-Speed Trains with Phased Array Antennas







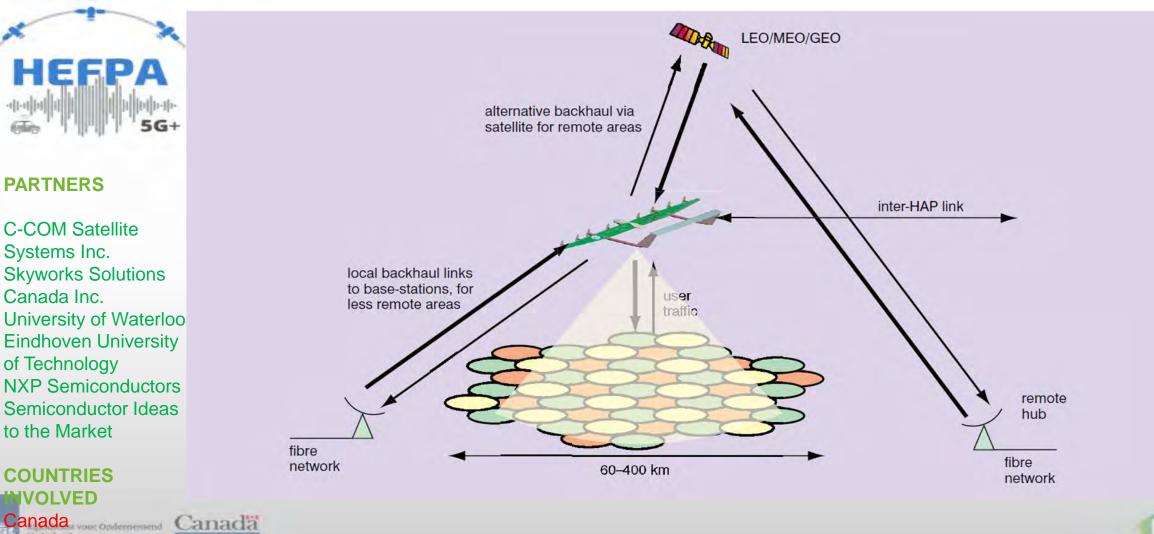
#### Simulation of Aircraft with Phased Array Antennas







### Phased Array System for High Efficiency Millimeter Wave Wireless Communications of 37-48GHz



NRC CNRC

**Netherlands** 

Penta

### Phased Array System for High Efficiency Millimeter Wave Wireless Communications of 37-48GHz



- 5G services currently being rolled out in Europe and elsewhere are based on updated 4G systems.
- A host of Low-Earth Orbit Satellite constellations are now in deployment that will leverage ubiquitous coverage between the north and south poles.
- The biggest gains will come from the introduction of new mmWave technologies, which use radio waves of much higher frequencies and shorter wavelengths.
- These technologies are the key to improved network capacity, faster downloads (anywhere from 10 to 100 times) and reductions of up to 10-fold in 'latency' (i.e. the time to respond to an instruction or a command).
- Softbank HAPS Mobile Mission Concept: <u>https://www.hapsmobile.com/en/media/</u>





