

<b>Price (May 31, 2016)</b>	<b>\$1.11</b>
<b>52-Week Range</b>	<b>\$0.85 - \$1.18</b>
<b>Shares O/S</b>	<b>36.4 Million</b>
<b>Market Cap*</b>	<b>\$40.45 Million</b>
<b>50-day Avg. Volume</b>	<b>25,100</b>
<b>Insider Ownership</b>	<b>40%+</b>
<b>Year-End</b>	<b>November 30</b>
<b>Symbol</b>	<b>TSX-V: CMI</b>

\* - market cap as of May 31, 2016

Financial Data	Annual		Quarterly	
\$ millions (unless otherwise stated)	Nov-14	Nov-15	Feb-15	Feb-16
Sales	\$13.21	\$10.57	\$2.20	\$2.43
EBITDA	\$3.96	\$2.29	\$0.61	\$0.54
Net Income	\$2.81	\$1.60	\$0.38	\$0.31
Free Cash Flow	\$1.94	\$0.92	\$0.19	\$1.03
Cash & Equivalents	\$14.63	\$14.40	\$14.66	\$15.34
Total Debt	\$0	\$0	\$0	\$0
Shareholders' Equity	\$20.08	\$20.24	\$20.06	\$20.16
Total Assets	\$20.93	\$20.91	\$20.67	\$20.92
RoE (%)	13.9%	7.9%	7.5%	6.1%
RoA (%)	13.4%	7.6%	3.8%	6.3%
EPS (basic) (dollars)	\$0.08	\$0.04	\$0.01	\$0.01
EPS (FD) (dollars)	\$0.08	\$0.04	\$0.01	\$0.01
Cash/share (dollars)	\$0.41	\$0.40	\$0.40	\$0.42
Number of Shares o/s basic (millions)	35.78	36.11	36.05	36.19
No. of Shares o/s F.D. (millions)	36.87	36.58	36.80	36.68

## THE COMPANY

C-COM is a world leading mobile antenna designer and manufacturer. The iNetVu® brand of terminals, built by C-COM, allows the user, with just the push of a button, to connect to a satellite in virtually any location where terrestrial networks are limited or unavailable. This eliminates the requirement to have an engineer with SATCOM experience to setup the satellite equipment on site to provide broadband Internet connection including video, voice and data.

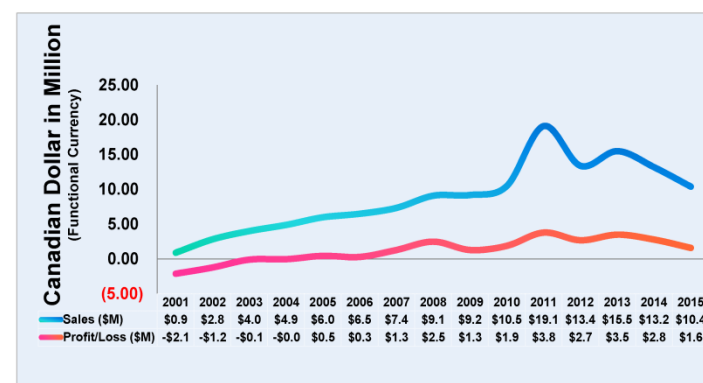
The Company, which operates in a niche segment, went public in the year 2000 and has since sold over 7,000 antennas globally. Key markets are Oil & Gas, Government, Military, Emergency Services (Police, Fire & Ambulance), Telecom, Telemedicine, Broadcasting, Mobile Banking, Mobile Education, and many commercial enterprises that operate in areas poorly served by cellular coverage and require mobility. C-COM works with 750+ dealers and system integrators in more than 100 countries.

Already a market leader in the Satcom-on-the-Pause (SOTP) business, C-COM is now primed to move into the Satcom-on-the-Move (SOTM) technology. New antenna systems, which operate while a vehicle is in full motion, are expected to be in full production by early 2017.

The Company is working on a 'moon shot' as well; in conjunction with the University of Waterloo, C-COM has successfully tested its patent-pending phased array Ka-band antenna. The commercialization of this technology is expected to result in antennas which are extremely thin, modular, conforming and with no moving parts – considered the 'Holy Grail' of the antenna business.

## PERFORMANCE

### REVENUE & PROFIT GROWTH 2001-2015

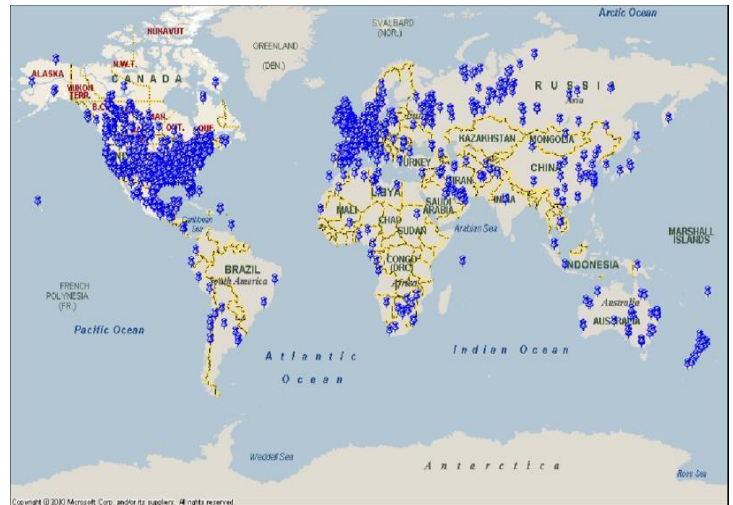


## BUSINESS HIGHLIGHTS

C-COM provides equipment and services for mobile and fixed satellite communication platforms. Customers include commercial, residential and government agencies.

- 1. Mobile Communication Solutions-iNetVu®** iNetVu® is a C-COM-developed proprietary mobile self-pointing antenna system. iNetVu® is C-COM's flagship product. The product's self-alignment towards the satellite and the use of 12V car battery power allows the communications device to be set up in remote places. Remote applications such as military, news gathering, exploration, emergency back-up, telemedicine and e-government are the main users of C-COM's satellite antennae. The mobile satellite platform is the most important market for C-COM. Geographically the U.S.A is its largest market, followed by Asia and Canada.
- 2. Satcom-On-The-Move**  
 C-COM is now rolling out its proprietary on-the-move vehicle application in both Ka-and Ku-bands. SOTM (Satcom-on-the-Move) is expected to make it possible for passenger and commercial vehicles, buses, trains, barges as well as stabilized oil platforms to receive and transmit at speeds of 20Mbps down and 10Mbps up while in motion. A Ku version of the same antenna is also being developed and expected to be available Q4 2016.
- 3. University of Waterloo Project**  
 In conjunction with the University of Waterloo, the Company is in advanced stages of a truly revolutionary product development – potentially the thinnest satellite antenna on the market. This could be extremely attractive to both the automotive, marine and aeronautical markets. The Company has received Government funding for the project. This project should provide C-COM with new revolutionary patentable Ka-band as well as Ku-band and higher frequency (G5) antenna technology to be used on the next generation Ka/Ku-band in-motion antenna systems.

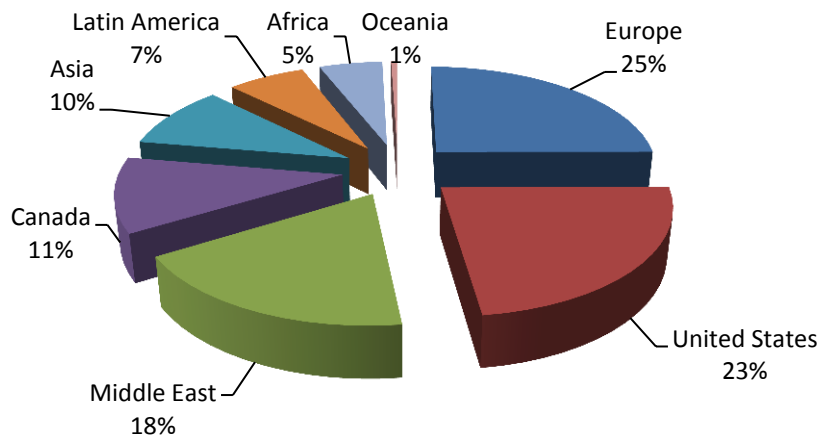
## GLOBAL PRESENCE



## POISED FOR GROWTH

- Recent quarters have shown a slowdown in growth as soft sectors and geographies, such as oil and gas, mining, Russia and China, have succumbed to economic challenges.
- This period coincides with a temporary ramp-up of R&D expenditures as the Company prepares to roll-out its new On-The-Move satellite antenna solution. Sales of this new proprietary product will start in 2016.
- Over the next year, the Company's financial performance will benefit from a reduction in R&D expenditures as a percentage of revenues and an increase in revenues as sales of the new product gain traction.

## REVENUE BY GEOGRAPHY



## MANAGEMENT

**Leslie Klein, Ph.D., P.Eng.** Founder, Chairman, President & CEO, has a Ph.D. from California Western University and a B.A.Sc. in Electrical Engineering from the University of Waterloo. Prior to founding C-COM, he had started a number of other successful entrepreneurial ventures.

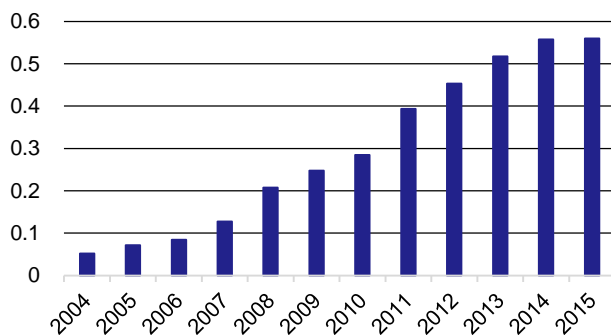
**Bilal Awada, B.A.Sc., M.A.Sc. CTO**

As a co-founder of C-COM, Bilal Awada has bachelor and master degrees in Electrical Engineering from the University of Ottawa and has been involved in the development of all of the products manufactured by the company.

**Jim Fowles, CPA, CA, B.Comm** CFO is a chartered professional accountant and has a bachelor of commerce degree (honours) from Carleton University. Prior to joining C-COM, he was the CFO of a number of high tech companies in Ottawa.

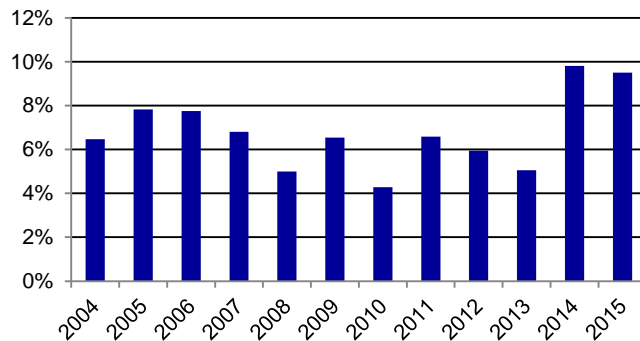
### Book value growing...

Book Value/Share



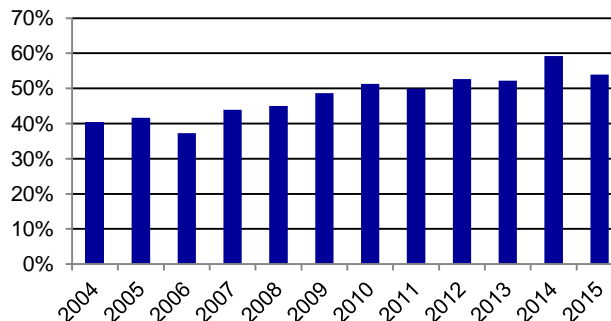
### C-COM invests into R&D...

R&D as % of Sales



### Strong Gross Margins Continue...

Gross Margin (%)



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